

1QFY2005 EARNINGS RELEASE

(04/01/2005 ~ 06/30/2005)

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Daewoo Securities Co., Ltd.

AUGUST 18, 2005

Daewoo Securities (006800.KS)

Earnings Brief

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Company Description

Establishment Sept. 1970

CEO Mr. Bok-Jo Sohn

Employees 2,293

Domestic 116 branches, 1 office

Network

Overseas 3 branches, 1 bank

Network (HK, NY, LDN)

Paid-in Capital KRW 1,021 bln

Market Cap. KRW 1,627 bln

(As of June 30, '05)

Shares in issue 204,176,641

- Common 190,100,891

- Preferred 14,075,750

Price Quarterly KRW 8,650 / KRW 5,120

- High /-Low

(Apr~Jun 2005)

Major Korea Development Bank

Shareholder (39.09%)

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■ 1QFY2005 OP KRW 41.6 bln, NP 43.7 bln

Daewoo Securities posted operating profit of KRW 41.6 bln (-35.0% QoQ) and net profit of 43.7 bln (+16.5% QoQ), respectively, for 1QFY2005.

As of June 30, 2005 total asset balance increased by 22.6% QoQ to KRW 6.2 tln, and total shareholders' equity rose 5.0% to 1.35 tln.

No.1 Market Position in Brokerage and IB

Daewoo took another step up in both off- & on-line market shares from the previous quarter, maintaining its No.1 position in the brokerage sector.

The Company also saw a continuous rise in market share in the underwriting market, carrying out the top position in the business.

The ending balance of the wealth management has surpassed KRW 10 tln as in early August, on the support of on-going development of new financial products and increase in indirect investment by retail.

Summarized Income Statement

[Table1] Summarized Income Statement

(KRW bln, %)	1QFY2005	4QFY2004	QoQ	1QFY2004	YoY
Operating Revenues	270.8	270.0	0.3	176.6	53.3
Operating Expenses	229.2	206.1	11.2	173.6	32.0
Operating Income	41.6	64.0	-35.0	3.1	1241.9
Ordinary Income	43.7	37.5	16.5	8.4	420.2
Net Income	43.7	37.5	16.5	8.4	420.2

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Financial Performance

1. Operating Revenues

[Table2] Operating Income

1QFY2005
Operating Revenues
KRW 271 bln

(KRW billion, %)	1QFY2005	4QFY2004	QoQ	1QFY2004	YoY
OPERATING REVENUES	270.8	270.0	0.3	176.6	53.3
Commissions received	102.6	99.6	2.9	70.5	45.4
Brokerage commissions	75.8	88.6	-14.5	56.2	34.7
Underwriting commissions	5.3	5.9	-10.7	7.8	-32.3
Brokerage commissions on BCs	2.9	2.9	-0.3	3.0	-2.1
Wrap commissions	1.6	1.2	35.7	1.9	-16.7
Commissions on sale of structured securities	13.3	0.0		0.0	
Income on Financing*	47.6	41.5	17.5	38.3	37.6
Dividends & Distribution	7.2	2.1	506.0	3.9	563.3
Gains on Securities*	112.8	126.7	-46.0	63.9	100.3
Other operating revenue	0.7	0.0		0.0	
OPERATING EXPENSES	229.2	206.1	11.2	173.6	32.1
Commissions expense	9.6	10.0	-4.1	7.4	28.8
Interest expenses	23.1	20.9	10.7	24.7	-6.5
Losses on Securities*	124.1	97.8	-57.3	64.4	7.0
Selling and administrative expenses	72.4	77.3	-6.4	77.1	-6.1
Salary, Severance pay, other benefits	46.3	48.2	-4.1	37.4	23.9
Credit loss expense	0.0	0		9.7	
OPERATING INCOME	41.6	64.0	-35.0	3.1	1,260.7

* Income on Financing :
Interest Income (1QFY05: KRW 36.9 bln, 4QFY04: KRW 31.4 bln, 1QFY04: 26.8bln),
Gain on valuation of reserve for claims of customers' deposits-trust
(1QFY05: KRW 10.7 bln, 4QFY04: KRW 10.1 bln, 1QFY04: 11.5bln)

* Gains/Losses on Securities:
Sale/Valuation of marketable securities/ structured securities sold/ derivatives, Structured securities transactions

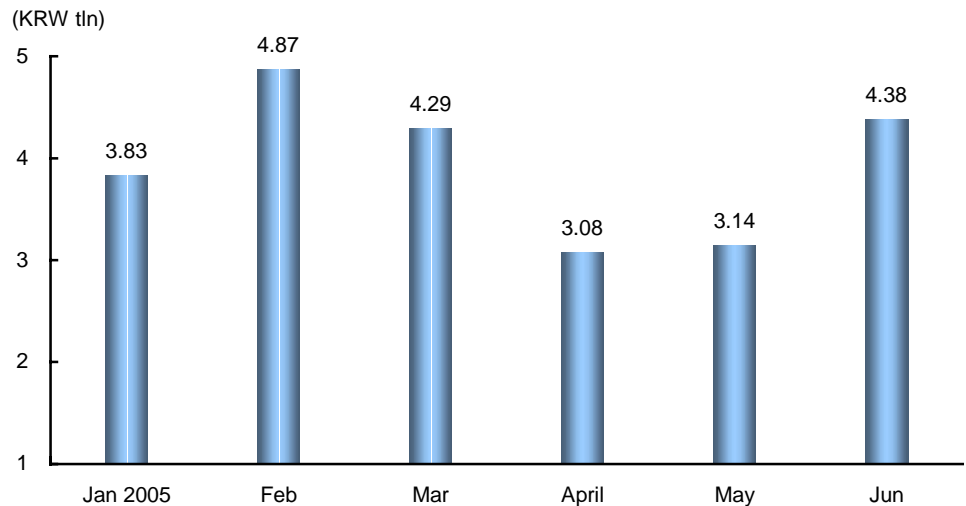
As of 1QFY2005, Daewoo Securities revised the criteria in calculating net gain on structured securities transactions. Commissions from sale of structured securities is withdrawn from the calculation and included in total commissions revenue. The purpose of the new standard treatment is to clarify only assets managed by the Company and to increase transparency of asset management revenue structure.

The daily average market trading value slowed down by around KRW 1 trillion in both April and May, compared to the market value in 4QFY2004 (Jan~Mar 2005). As a result, the brokerage commissions dropped 14.5% QoQ to 75.8 billion in 1QFY2005.

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Daewoo's market share, however, hit another hike at 8.28% (+0.12%Pt.) on the back of concentration on brokerage business and empowered broker's competency.

[Graph1] Daily Average Trading Value



Underwriting commissions declined 10.7% QoQ to KRW 5.3 bln, mainly due to increasing competition in commission rate. While the debt & ABS underwriting market showed a timid increase in its overall size, compared to the volume in 4QFY2004, Daewoo Securities recorded a significant jump in the underwriting amount during 1QFY2005 with a market share of 12.1%.

Especially, Daewoo showed an outstanding performance in IPO despite the recent contraction in the local market; the Company posted underwriting amount of 23.8 bln, which has already summed to a nearly half of the total underwriting amount occurred in FY2004.

Income on financing saw a 14.5% QoQ rise to KRW 47.6 bln in 1QFY2005. Total interest income increased by 17.5% QoQ to 36.9 bln, mainly due to increase in interest income from Daewoo's promoted lending product, called 'Ez-Revolving', and existing debt holdings.

Dividends & distribution income more than doubled from the previous quarter, posting KRW 7.2 bln in 1QFY2005. Of the total, dividends income amounted to 7.1 bln, including 6.4 bln dividend from the Daewoo Securities-owned stake of Daewoo Capital CRVs.

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2. Operating Expenses

1QFY2005

Operating Expenses

KRW 229 bln

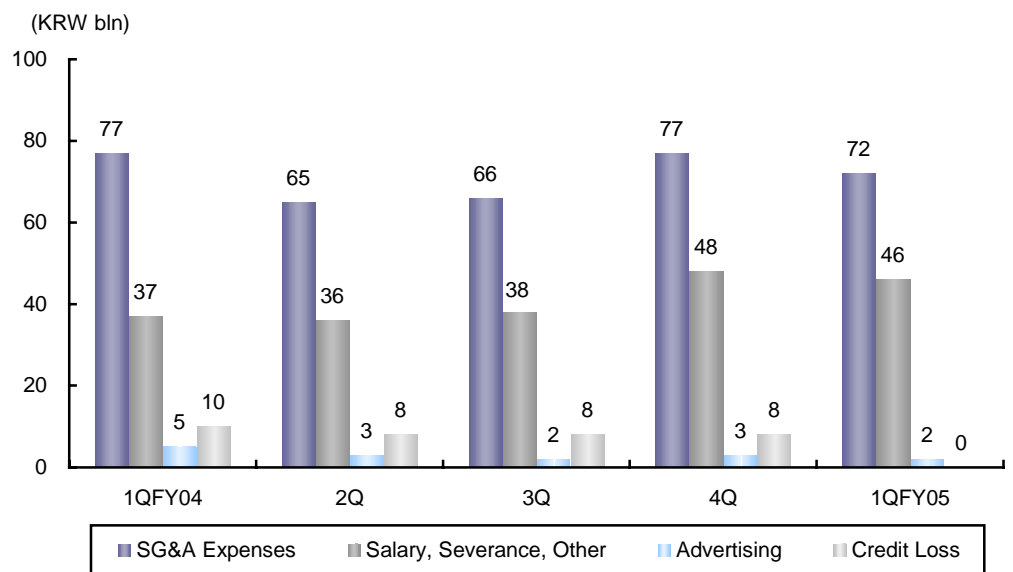
Operating expenses recorded a 11.2% QoQ increase to KRW 229 bln in 1QFY2005.

Commissions expenses dropped 4.1% QoQ to KRW 9.6 bln. Trading and investment consultant fees declined 8.2% & 7.0%, respectively. Other commissions expenses rose 7.4% to 2.7 bln.

Interest expenses increased by 10.7% QoQ to KRW 23.1 bln despite a reduction in interest payout amid redemption of high-yield loans. The increase in interest expenses is mainly due to increasing interest on RPs amid increase in RP issuance during the first quarter of fiscal 2005.

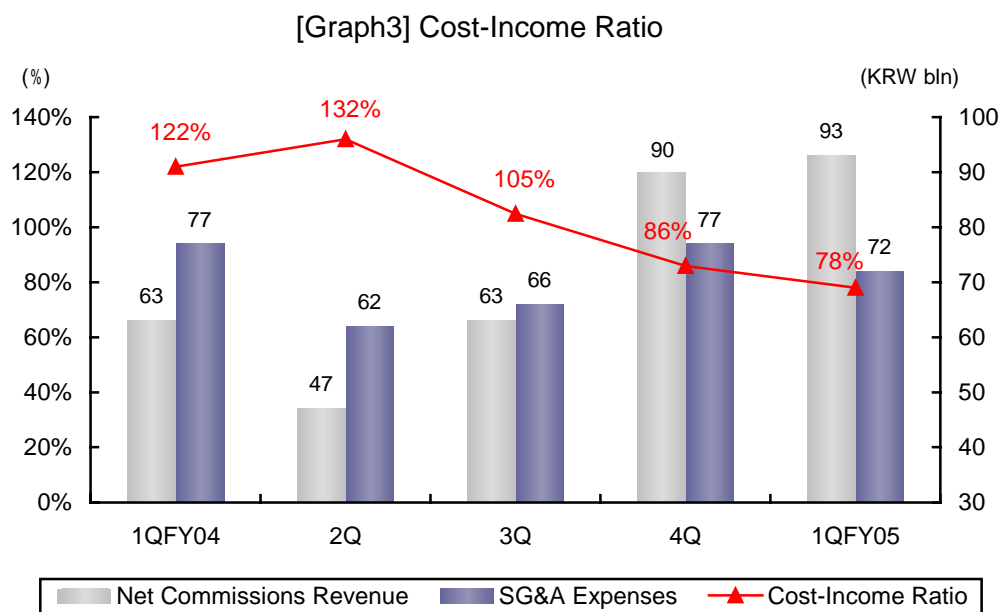
Selling, general & administrative expenses declined 6.4% QoQ to KRW 72.4 bln in 1QFY2005, reflecting our continuous efforts to build up an efficient cost structure. The total number of employees during the first quarter of fiscal 2005 declined 1.0% to 2,293. Salary, severance & other employee benefits decreased by 4.1% to 46.3 bln. Depreciation and advertising expenses fell 10.4% & 19.5% to 2.8 bln & 2.0 bln, respectively. Credit loss expense occurred none, as the end of 1QFY2005, compared to 8.2 bln in the end of 4QFY2004.

[Graph2] Selling, General & Administrative Expenses



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As a result of Daewoo's efficient cost management, the cost-income(net commissions revenue) ratio turned around in the last quarter of fiscal 2004 and continues to improve. As of 1QFY2005, the cost-income ratio is measured at 77.8%.



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3. Net Revenue

Net commissions amounted to KRW 93.0bln, up by 3.7% from the last quarter of fiscal 2004. Despite a slight contraction in the market trading value from the previous quarter, the net commissions revenue increased on the support of continuous increase in the Company's off-line brokerage market share and reduction in commissions expense.

Net interest increased by 31.4% QoQ to KRW 13.8 bln, largely contributed by the increase in interest income from Daewoo's promoted lending product, called 'Ez-Revolving'.

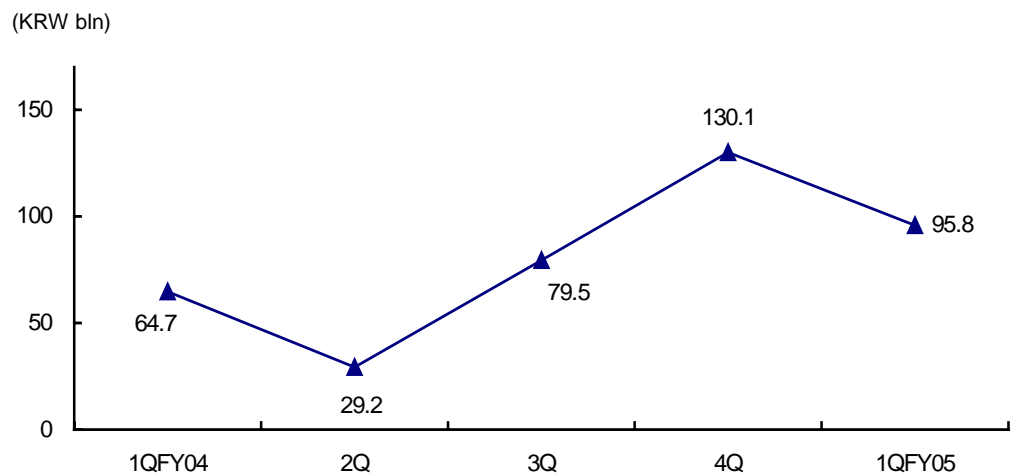
Net gain on securities posted KRW -11.0 bln, turning to red from the previous quarter. It is due to the revision of the criteria in calculating the net gain on securities; commissions from sale of structured securities are excluded from the criteria. When valuating the net gain on securities with the former criteria, the net gain is measured at 2.3 bln.

[Table 3] Quarterly Net Revenue

(KRW bln)	1QFY2004	2Q	3Q	4Q	1QFY2005
Net Commissions	63.1	46.9	62.8	89.7	93.0
Net Gain on Securities*	-0.5	-26.5	9.3	29.9	-11.0
Net Interest	2.1	8.8	7.4	10.5	13.8
Net Revenue	64.7	29.2	79.5	130.1	95.8

* Net Gain on Securities: Net gain on Sale/Valuation of marketable securities/ structured securities sold/ derivatives, net gain on structured securities transactions

[Graph 4] Quarterly Net Revenue



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4. Operating Income

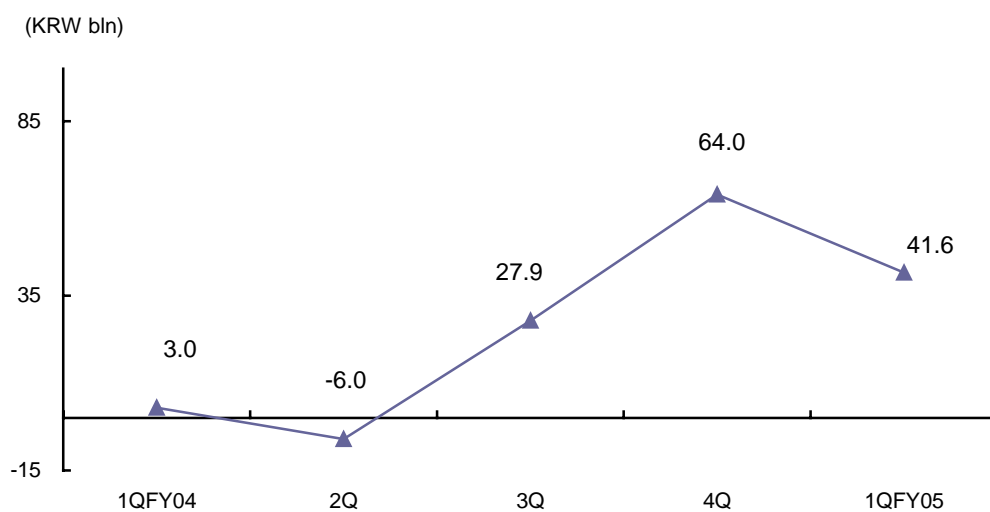
1QFY2005

Operating Income

KRW 41.6 bln

Daewoo Securities posted operating income of KRW 41.6bln for 1QFY2005, approaching near Daewoo's earnings target of 43.2 bln as quarterly operating income. Daewoo Securities aims to achieve annual operating income of 173.0 bln for fiscal 2005.

[Graph 5] Quarterly Operating Income



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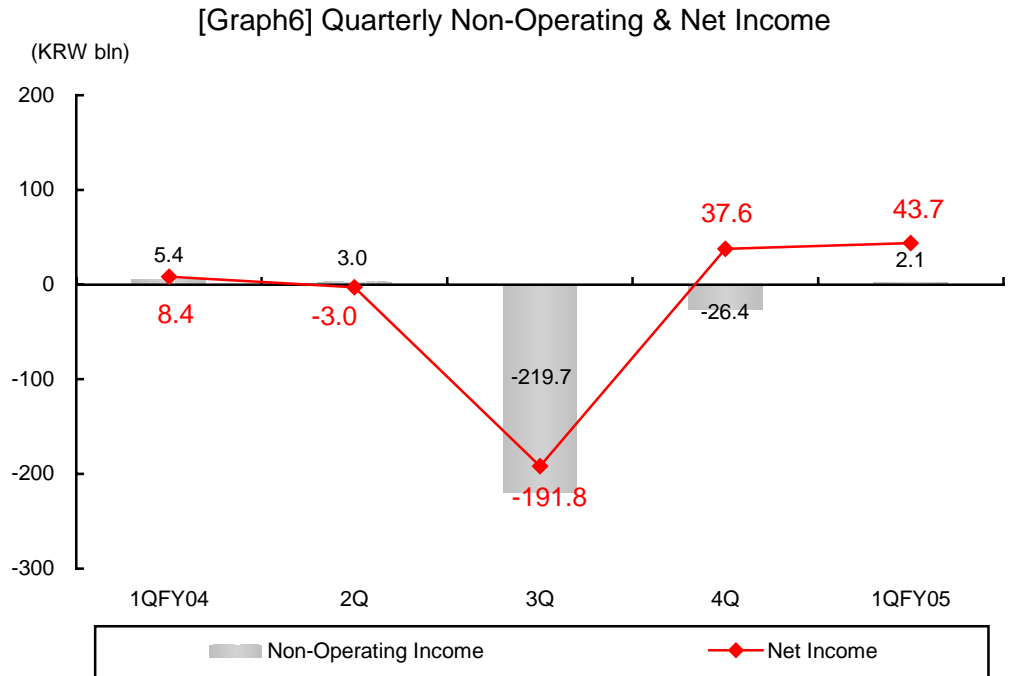
5. Non-Operating & Net Income

Turned-to-Black
1QFY2005
Non-Operating Income

Non-operating income for 1QFY2005 turned to black on quarterly-basis, posting KRW 2.1bln. Losses related to claims showed none for the quarter, compared to around 30.0bln one-off losses related to claims occurred during 4QFY2004.

1QFY2005
Net Income
KRW 43.7bln

Ordinary & Net income for 1QFY2005 posted KRW 43.7bln, 16.3% increase on quarterly-basis. There are no income taxes paid and extraordinary gain/loss occurred in 1QFY2005.



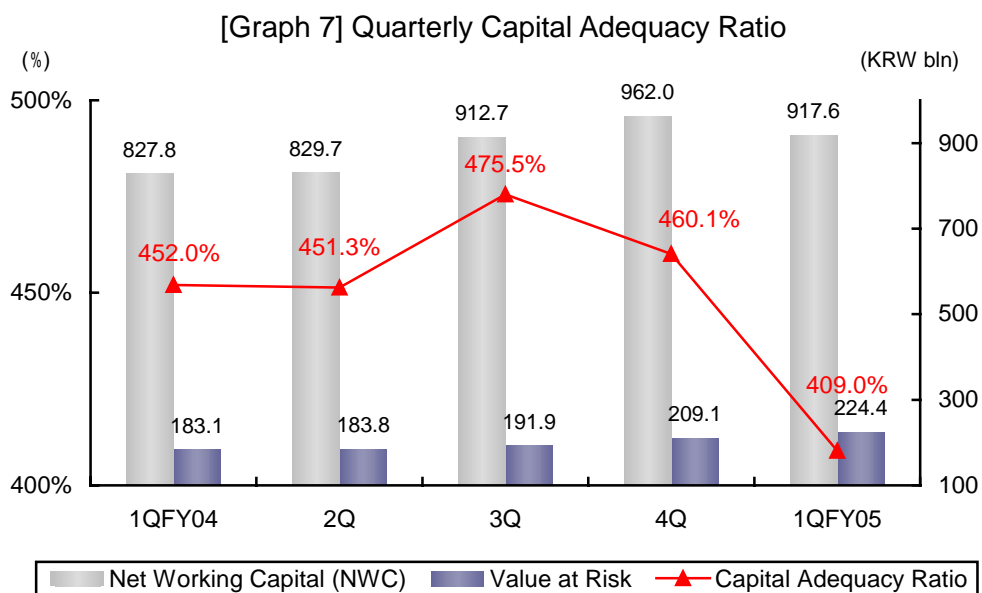
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6. Capital Adequacy Ratio

**As the end of June 2005,
Capital Adequacy Ratio
409.0%**

As the end of June 2005, the balance of net working capital (NWC) amounted to KRW 917.6bln, a slight reduction from the previous quarter, mainly due to redemption of subordinated debentures. Also, the value at risk has increased to 224.4bln due to a revision in the calculation method for the value at risk and undertaking an increased amount of loaned bonds to operate ABS business.

As a result, the capital adequacy ratio is measured at 409.0%, a 11.1% decline from the end of the previous quarter.



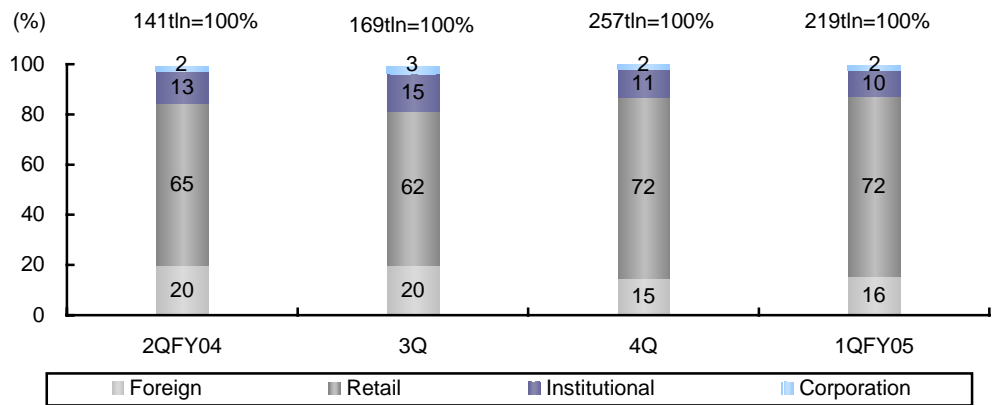
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Business Performance

1. Brokerage

The total market trading value for 1QFY2005 declined 14.8% to KRW 219 tln, compared to 257tln in 4QFY2004. Of the total, the trading value in KOSPI & KOSDAQ fell 22.0% & 1.1% to 131tln & 88tln, respectively. Foreign investment in Korean market weighted 0.8%Pt. heavier at 15.6%.

[Graph 8] Trading Portion by Each Investment Group

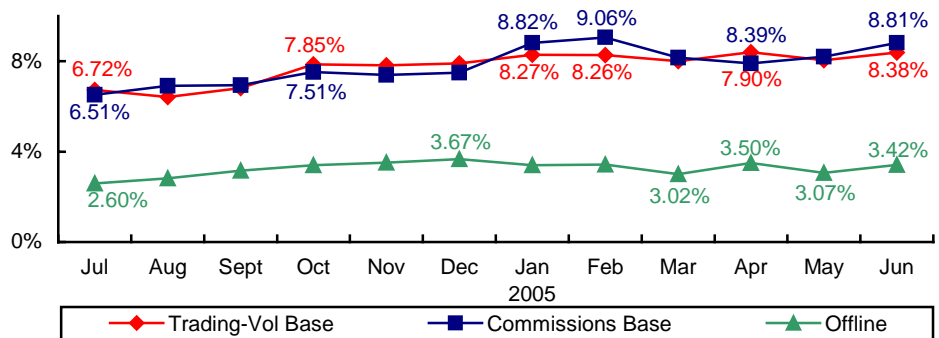


Source : KRX

- Daewoo's Brokerage M/S**
- 8.28% Trading-Vol Base**
- 8.30% Commissions Base**
- 3.34% Offline Trading**
- 4.94% Online Trading**

Daewoo Securities continues to record the top level of market share in the brokerage sector, marking 8.28% (+0.12%Pt. QoQ) in 1QFY2005. Especially, Daewoo posted the highest market share of 8.39% (trading-volume base) among local houses in April despite the declined market trading value in April and increasing competition in the market amid the merger of Woori Investment Securities and LG Securities. Also, the market share based on commissions revenue has been increasing continuously for the past consecutive months, marking the top point at 8.81% in June.

[Graph 9] Monthly Brokerage Market Share



Source : Internal Data

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In 1QFY2005, offline- and online-trading market share increased by 0.08%Pt. and 0.04%Pt. to 3.34% and 4.94%, respectively. Daewoo's market share in KOSPI and KOSDAQ posted 7.80% and 8.99%, respectively.

[Table 4] Brokerage Performance

(KRW bln, %)		1QFY2005	4QFY2004	QoQ	1QFY2004	YoY
Stock	Market Daily Trading Value	3,540	4,290	-17.5	3,239	9.3
	Total M/S	8.28	8.16	1.5	6.46	28.2
	KSE	7.80	7.81	-0.1	6.21	25.6
	KOSDAQ	8.99	8.82	1.9	7.26	23.8
	Offline Online	3.34 4.94	3.26 4.90	2.5 0.8	2.49 3.97	34.1 24.4
Futures	Total M/S	5.39	5.38	0.2	1.32	308.3
	Online	2.67	2.96	-9.8	0.87	206.9
Options	Total M/S	4.77	4.38	8.9	3.67	30.0
	Online	3.21	3.11	3.2	3.16	1.6
Brokerage Commissions		76	89	-14.4	56	34.9

Source : Internal Data

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Remarkable Performance in IPO, Corporate Bonds & ABS

2. Investment Banking

(1) IPO

Despite the slight contraction in the local IPO market during 1QFY2005, Daewoo Securities showed satisfactory IPO results, successfully completing deals amounting a total of KRW 23.8bln, which is nearly the half of last fiscal year's total amount.

As a result, Daewoo maintains the top position in the field of business, marking a substantial increase in its market share to 27.0%.

[Table 5] IPO

(KRW bln, %)	1QFY2005	1QFY2004	FY2004
Total Market	88	137	1,163
Underwriting Amt	24	10	55
M/S	27.0	7.2	4.7

Source : Bloomberg

(2) Corporate Bonds & ABS

Daewoo's total debt underwriting amount, including ABS, jumped 15.3% YoY while the total debt issuance market showed a timid increase in its volume, compared to the market volume in the first quarter of fiscal 2004.

Also, the Company continues to maintain its leading position, in terms of market share, posting 12.1% in 1QFY2005.

[Table 6] Corporate Bonds & ABS

(KRW bln, %)	1QFY2005	1QFY2004	FY2004
Total Market	12,915	12,788	49,131
Underwriting Amt	1,568	1,360	5,552
M/S	12.1	10.6	11.3

Source : Bloomberg

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(3) Rights Offering

On the support of increasing number of rights issuance by listed companies during 1QFY2005, the total number of deals occurred in the market during the same period doubled the number of deals occurred in 1QFY2004. Daewoo Securities conducted 8 deals in total, which is nearly a triple of the number occurred in 1QFY2005.

[Table 7] Rights Offering

(KRW bln, %, # of deals)	1QFY2005	1QFY2004	FY2004
Total Market	395	1,722	4,424
Underwriting Amt	53	1,506	1,533
M/S	13.5	87.4	34.7
# of Deals (Mkt)	48	24	92
# of Deals (Daewoo)	8	3	8

Source : Bloomberg

(4) ELS

Daewoo Securities recorded a total underwriting amount of KRW 284.4 bln, up by 168.6% YoY, on the support of the sharp expansion in ELS market and Daewoo's improved credit rating, which is currently stated as A-.

Also, Daewoo's market share in ELS rose 1.8%Pt. to 10.7% in 1QFY2005.

[Table 8] ELS

(KRW bln, %)	1QFY2005	1QFY2004	FY2004
Total Market	2,653	1,186	7,336
Underwriting Amt	284	106	1,094
M/S	10.7	8.9	14.9

Source : Internal Data

1QFY2005 Earnings Release

3. Wealth Management

**As the end of June 2005,
Total Ending Balance
KRW 9.34 trillion**

Total ending balance of beneficiary certificates (BC) has been sharply increasing for the past consecutive quarters, amounting KRW 2.52 tln as the end of June 2005. The continuous improvement in balance is largely contributed by increasing balance of bond- and equity-type of BCs, which rose 34.7% and 7.0% QoQ to KRW 1.25 tln and 93.4bln, respectively, during 1QFY2005.

Ending balance of wealth management, including Wrap Accounts, RP, REITs, etc. increased by 20.5% QoQ to KRW 9.34 tln, as the end of June 2005. The balance has been continuously rising and has exceeded 10 tln early August, largely contributed by Daewoo's on-going efforts to develop new financial products and increase in indirect investment by retail.

Brokerage commissions revenue on BCs and Wrap commissions totaled KRW 4.5bln, a 12.5% rise on quarterly-basis.

[Table 9] Wealth Management

(KRW bln, %)		FY2005	FY2004	QoQ	FY2005	FY2004	YoY	
		End-Jun	End-Mar		End-Jun	End-Jun		
BCs & MMF	BCs	Bond-type	1,251.0	928.7	34.7	1,251.0	691.6	80.9
		Bond-hybrid type	690.5	607.0	13.8	690.5	425.3	62.4
		Equity-hybrid type	119.5	159.2	-24.9	119.5	212.3	-43.7
		Equity-type	93.4	87.3	7.0	93.4	9.0	937.8
		Other	361.3	295.6	22.2	361.3	18.1	1,896.1
	Total	2,515.7	2,077.8	21.1	2,515.7	1,356.3	85.5	
	MMF	2,810.3	2,213.6	27.0	2,810.3	1,503.0	87.0	
BCs & MMF		5,326.0	4,291.4	24.1	5,326.0	2,859.3	86.3	
Wrap		616.5	607.1	1.5	616.5	743.3	-17.1	
Commissions*		4.5	4.0	12.5	4.5	4.9	-8.2	
RP		1,242.8	915.6	35.7	1,242.8	676.3	83.8	
CD/CP/Bonds		1,538.4	1,418.9	8.4	1,538.4	327.6	369.6	
Other (ELS, REITs etc)		616.3	517.0	19.2	616.3	237.0	160.0	
Total Balance		9,340.0	7,750.0	20.5	9,340.0	4,843.5	92.8	

Source : Internal data

* Commissions = brokerage commissions on BCs + wrap commissions

- The balance of RP indicated in the table above only includes RPs from the retail sales.
When combined with RPs from KSFC, the total balance is KRW 1,372.5 bln.

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News at Daewoo Securities

Revision of Commission Rates

Daewoo Securities revised the Company's commission rate table for both offline- & online-trades, and the revised model has been effective from July 11th 2005. The change in commission rates aims to (1) build more efficient commissions management structure and (2) accommodate rates for off-line trading to major competitors' commissions level, which has been higher than Daewoo Securities'.

The Company raised the minimum commission rate applied in KOSDAQ and FreeBoard by 0.10% to 0.50% for offline-trade. As a result, the commission rate system is applied the same to offline-trades in all three markets.

'Best Domestic House & Best Analyst for 1H2005'

On August 2, 2005 Daewoo Securities was awarded '1H2005 Best Domestic House' for its outstanding performance in brokerage & research. This award was presented by one of major local newspaper, called 'Korea Business Times (Hankyung)'.

Under the category of excellence, Daewoo Securities was highlighted with the most number of analysts elected as 'Best Analyst of the Year' in fifteen different sectors.

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Appendix 1. Balance Sheet

1QFY2005 : As of June 30, 2005

FY2004 : As of March 31, 2005

1QFY2004 : As of June 30, 2004

(KRW million)	1QFY2005	FY2004	1QFY2004
ASSETS			
Current assets	5,275,269	4,157,205	3,476,068
Cash and bank deposits	79,391	136,154	335,115
Deposits	1,265,270	1,095,655	1,037,887
Securities	2,496,457	2,028,699	1,727,689
Structured securities	652,327	572,117	61,462
Options purchased	18	0	37
Loans	390,077	147,572	80,112
Other current assets	413,600	199,799	254,759
Allowance for credit loss(Current assets)	21,870	22,791	20,993
Non - current assets	915,222	891,086	846,152
Investment securities	533,431	505,102	440,196
Investment assets	107,254	109,773	111,339
Tangible fixed assets	248,108	249,434	259,952
Others non-current assets	26,429	26,776	34,665
TOTAL ASSETS	6,190,492	5,048,291	4,322,220
LIABILITIES			
Current liabilities	4,593,310	3,517,911	3,045,529
Short-term borrowings	75,000	20,000	0
Bonds sold under reverse resale agreements	1,372,507	1,036,486	862,219
Customers' deposits	1,274,824	1,144,952	991,477
Securities sold	32,541	3,755	2,972
Structured securities sold	1,024,657	868,683	196,043
Options sold	43	11	511
Others	813,739	444,026	992,308
Long-term liabilities	239,411	236,946	33,714
Debenture	1,000	1,000	0
Allowance for guarantees	0	0	0
Reserve for severance and retirement benefits	38,411	35,946	33,714
Others	200,000	200,000	0
TOTAL LIABILITIES	4,832,721	3,754,858	3,079,243
STOCKHOLDER'S EQUITY			
Stockholder's equity	1,020,883	1,020,883	1,020,883
Capital surplus	250,724	250,724	250,724
Retained earnings	92,657	49,614	207,244
Capital adjustment	-6,494	-27,788	-235,875
TOTAL STOCKHOLDER'S EQUITY	1,357,770	1,293,433	1,242,976
LIABILITIES & TOTAL STOCKHOLDER'S EQUITY	6,190,492	5,048,291	4,322,220

1QFY2005 Earnings Release

Appendix 2. Income Statement

1QFY2005 : April 1, 2005 ~ June 30, 2005
 4QFY2004 : January 1, 2005 ~ March 31, 2005
 1QFY2004 : April 1, 2004 ~ June 30, 2004

(KRW million, %)	1QFY2005	4QFY2004	QoQ	1QFY2004	YoY
OPERATING REVENUES	270,803	270,041	0.3	176,640	53.3
Commissions received	102,560	99,626	2.9	70,532	45.4
Brokerage commissions	75,765	88,619	-14.5	56,228	34.7
Underwriting commissions	5,306	5,944	-10.7	7,840	-32.3
Brokerage commissions on beneficiary certificates	2,898	2,907	-0.3	2,961	-2.1
Wrap commissions	1,607	1,185	35.7	1,928	-16.7
Commissions on sale of structured securities	13,294	0		0	
Other	3,691	971	279.9	1,574	134.4
Interest income	36,889	31,402	17.5	26,807	37.6
Interest on margin loans	617	530	16.4	519	18.9
Interest on loans	4,343	1,845	135.4	581	647.8
Interest on bonds	23,292	20,727	12.4	20,233	15.1
Interest on negotiable commercial papers	381	363	4.9	391	-2.4
Interest on deposits with KSFC	0	0		1	
Interest on deposits with institutions	2,070	1,876	10.3	1,259	64.4
Interest on call loans	718	572	25.5	832	-13.7
Interest on advances for customers	12	72	-83.8	227	-94.9
Others	5,457	5,416	0.7	2,766	97.3
Dividends income	7,070	1,167	506.0	1,066	563.3
Distribution income	81	979	-91.7	2,850	-97.1
Gain on sales of marketable securities	17,645	32,663	-46.0	8,811	100.3
Gain on sales of stock	11,812	18,522	-36.2	4,258	177.4
Gain on sales of bonds	5,289	4,906	7.8	3,320	59.3
Gain on sales of beneficiary certificates	512	9,157	-94.4	1,138	-55.0
Others	32	78		96	
Gain on valuation of trading securities	7,362	-3,327		13,192	-44.2
Gain on valuation of stock	4,293	-1,146		1,580	171.7
Gain on valuation of bonds	1,315	-2,418		1,358	-3.2
Gain on valuation of beneficiary certificates	1,754	237	638.8	10,253	-82.9
Gain on structured securities transactions	28,836	12,511	130.5	986	2,825.7
Gain on valuation of structured securities	27,522	6,137	348.5	535	5,041.4
Gain on redemption of structured securities	1,313	6,374	-79.4	450	191.7
Gain on valuation of securities sold	180	-84		367	-50.9
Gain on structured securities sold	9,567	37,635	-74.6	14,916	-35.9
Gain on valuation of structured securities sold	4,865	35,291	-86.2	14,417	-66.3
Gain on redemption of structured securities sold	4,702	2,344	100.6	500	840.6
Gain on valuation of reserve for claims of customers' deposits-trust	10,669	10,124	5.4	11,458	-6.9
Gain on derivatives transactions	49,256	47,346	4.0	25,594	92.5
Gain on futures transactions	26,428	28,850	-8.4	10,893	142.6
Gain on Exchange trading options transactions	22,597	21,886	3.3	13,099	72.5
Gain on OTC derivatives transactions	231	-3,390		1,602	-85.6
Other operating income	687	0		62	1,000.8
Reversal of allowance for non-current assets	687	0		0	
Reversal of allowance for guarantees	0	0		62	

1QFY2005 Earnings Release

(KRW million, %)	1QFY2005	4QFY2004	QoQ	1QFY2004	YoY
OPERATING EXPENSES	229,232	206,074	11.2	173,585	32.1
Commissions expense	9,566	9,976	-4.1	7,425	28.8
Trading commissions	5,454	5,942	-8.2	3,922	39.0
Investment consultant fees	1,419	1,525	-7.0	1,033	37.4
Other commissions	2,694	2,509	7.4	2,470	9.1
Interest expenses	23,106	20,865	10.7	24,717	-6.5
Interest on borrowings from KSFC	803	648	23.9	214	275.4
Interest on customer's deposits	2,937	2,232	31.6	3,814	-23.0
Interest on bonds sold under repurchase	9,304	8,438	10.3	8,468	9.9
Interest on call money	2,764	2,482	11.4	1,913	44.5
Interest on debentures	5,307	5,656	-6.2	9,749	-45.6
Others	1,992	1,409	41.4	560	255.9
Loss on sales of trading securities	12,377	28,981	-57.3	11,567	7.0
Loss on sales of stock	6,650	8,220	-19.1	8,250	-19.4
Loss on sales of debentures	4,964	4,942	0.5	2,292	116.6
Loss on sales of beneficiary certificates	240	13,895	-98.3	531	-54.7
Loss on redemption of trading securities	517	1,919	-73.0	471	9.8
Other	5	5	10.7	22	-76.3
Loss on valuation of marketable securities	7,552	-9,322		7,235	4.4
Loss on valuation of stock	2,840	2,792	1.7	1,833	54.9
Loss on valuation of debentures	3,494	1,046	233.9	1,569	122.7
Loss on valuation of beneficiary certificates	1,218	-13,161		3,833	-68.2
Loss on structured securities transaction	10,702	20,013	-46.5	12,861	-16.8
Loss on valuation of structured securities	6,219	17,564	-64.6	12,412	-49.9
Loss on redemption of structured securities	4,484	2,448	83.1	448	900.0
Loss on valuation of trading securities sold	115	109	5.5	30	290.9
Loss on structured securities transaction sold	46,445	16,285	185.2	2,891	1,506.3
Loss on valuation of structured securities sold	43,794	8,925	390.7	2,238	1,856.7
Loss on redemption of structured securities sold	2,651	7,360	-64.0	653	305.9
Loss on derivatives transactions	46,958	41,777	12.4	29,793	57.6
Loss on futures transactions	24,657	24,057	2.5	12,614	95.5
Loss on exchange trading options transactions	22,024	20,975	5.0	14,899	47.8
Loss on OTC derivatives transactions	277	-3,255		2,281	-87.9
Selling and administrative expenses	72,359	77,305	-6.4	77,066	-6.1
Salary, Severance pay, other benefits	46,270	48,230	-4.1	37,359	23.9
Computer system operations expenses	4,683	4,762	-1.7	6,043	-22.5
Rental expenses	3,631	3,880	-6.4	3,652	-0.6
Advertising expenses	1,990	2,471	-19.5	5,272	-62.3
Depreciation	2,836	3,165	-10.4	3,246	-12.6
Credit loss expense	0	272		9,714	
Others	12,948	14,525	-10.9	11,780	9.9
Other operating income	51	0		0	
OPERATING INCOME	41,571	63,967	-35.0	3,055	1,260.7
NON - OPERATING INCOME	3,798	5,706	-33.4	7,610	-50.1
Gain on disposition of tangible assets	0	1		0	
Rental income	2,115	2,033	4.1	1,926	9.8
Gain on disposition of securities available for sale	0	631	-100.0	3,126	-100.0
Gain on equity method valuation	769	2,001	-61.6	527	45.9
Gain on foreign currency transactions	693	-14	-5,055.3	1,483	-53.3
Gain on foreign exchanges translation	9	27	-66.6	0	
Gain on recovery of write-offs	49	31	60.3	220	-77.7
Others	163	997	-83.7	329	-50.4
NON - OPERATING EXPENSES	1,718	32,142	-94.7	2,258	-23.9
Loss on disposition of tangible assets	7	39	-81.7	12	-37.6
Loss on disposition of securities available for sale	0	576		1,336	
Reduction loss on securities available for sale	0	17	-100.0	0	-50.7
Loss on equity method valuation	0	-2,287		0	
Loss on foreign currency transactions	588	1,860	-68.4	29	1,915.4
Loss on foreign exchanges translation	8	-1,679	-100.5	605	-98.7
Donations	26	48	-45.8	10	160.1
Others	1,089	33,567	-96.8	266	309.5
ORDINARY INCOME	43,651	37,532	16.3	8,407	419.2
Extraordinary Gain	0	0		0	
Extraordinary Loss	0	0		0	
NET INCOME (After Tax)	43,651	37,532	16.3	8,407	419.2